

CURRICULUM VITAE

Leo Pinkett

- BORN: July 19, 1949
- ADDRESS: 2850 Shoreland Drive, S.W.
Atlanta, Georgia 30331
- EMAIL ADDRESS: lpinkettace@yahoo.com
- WEBSITE ADDRESS: www.deliveringonthepromise.com/lpinkett
- MARRIAGE: August 12, 1970
Dorothy Mae Gates
- CHILDREN: Demetrius Leo, July 21, 1968
Doris Lovelle, January 20, 1973
Dionne Linette, June 6, 1976
- GRANDCHILDREN: Demetrius Leo, II
Di-Angelo Lavonte
Dajia Lenay
Nemiah Latrece
Melaiah Charece
JaH'son Lovelle
Trenton Antoine
Destiny Lynn
- EDUCATION: 1972 Bachelor of Science, Business Administration
Morehouse College, Atlanta, Georgia
- 1968 Academic Diploma, Samuel H. Archer High
School, Atlanta,
Georgia

SPECIALTY CERTIFICATIONS:

- 1972 Life Underwriting Training Counsel
- 1973 Business Planning
- 1974 Estate Planning
- 1975 Business Taxation
- 1976 Development Management Training
- 1977 Property and Casualty
- 1978 Advanced Estate Planning
- 1979 Advanced Business Continuation
- 1980 Ethics
- 1981 Technology and Marketing
- 1982 Ethics: Making a Difference
- 1983 Getting It Issued
- 1984 Federal Legislative Update
- 1985 No Tricks, No Gimmicks, No Magic
- 1986 Eliminating Adversity in the Life Insurance Sale: Ethical Responsibility
- 1987-2005 Million Dollar Roundtable Panel
 - A Professional Insurance Agent's Approach to Business
 - The Future of the Industry
 - What Do Our Clients Really Want
 - Legislative Update
 - How to Make Top of the Table and Stay There
 - Demographics of Long Term Care Today
 - High Performance in the Changing Industry
 - An Agent's View of Insurance
 - Improved Communication-Improved Results
 - Day at the Capitol
 - The Dental Marketplace
 - 2002 Ask the Commissioner

EMPLOYMENT HISTORY:

June 1981- Present	Leo Pinkett & Associates	<u>Self Employed</u>
May 2002 – Present	McKinley Financial Services, Inc.	<u>Life Specialist</u>
June 1981- December 1991	The Prudential	<u>Special Agent</u>
January 1976 – June 1981	The Prudential	<u>Dev. Manager</u>
August 1972 – January 1976	The Prudential	<u>Special Agent</u>

CIVIC, CULTURAL, RELIGIOUS and POLITICAL AFFILIATIONS:

- Georgia North Region Annual Conference Lay Leader of the Sixth Episcopal District
- Vice President of the Donald L. Hollowell Foundation, Inc.
- Steward, Former Treasurer and Former Finance Committee Chairman, Former Local Lay Leader of Butler Street CME Church
- Former District Lay Leader of the Atlanta District
- Member, Board of Directors, Butler Street YMCA, Northwest Branch
- Member, 100 Black Men of Atlanta, Inc., Game Day Operations Director
- 100 Black Men of Atlanta Football Classic
- Lifetime Member, Million Dollar Roundtable
- Member, National Life Underwriters' Association
- Member, Financial Insurance Professionals of Georgia
- Lifetime Member, Southern Christian Leadership Conference and National Association for the Advancement of Colored People